



The Inner Edge

The 10 Practices of Personal Leadership



By Joelle Jay
Forward by Howard Morgan

Endorsements & Reviews for *The Inner Edge*

“This book can help you achieve what really matters – as a professional and a person. A great roadmap on your journey through life.”

Marshall Goldsmith
Executive coach and author of the New York Times bestseller

“The Inner Edge is a valuable resource for anyone who aspires to lead in a home, workplace, or community. It is filled with practical strategies for being a more effective leader.”

Tom Rath
Bestselling author of How Full Is Your Bucket?, StrengthsFinder 2.0, and Strengths Based Leadership

“In *The Inner Edge*, Joelle Jay walks her talk. At a time when the world clamors for genuine, trusted leadership, she has delivered an invaluable guidebook for managing from the inside out. Citing behaviors of high trust, high performance leaders, Joelle shows how to take the lead in your own life and sharpen that inner edge for true balance between a life of work and the work of life.”

Stephen M. R. Covey
Author of The New York Times bestseller The Speed of Trust

“The instrument of leadership is the self, and the mastery of the art of leadership comes from mastery of the self. That means that the quest for leadership is first an inner quest to discover who you are. That is the premise of Joelle Jay’s exciting new book, *The Inner Edge*, and in it she guides us on a path to discovering the self who leads. It’s an engaging, respectful, and encouraging book that presents real stories about real leaders who struggle with the answers to important leadership questions. She offers highly relevant and realistic examples of how we can all become the best we can be. With 10 practices that are intuitively sound and grounded firmly in the lives of leaders, Joelle offers useful advice and applied exercises on what we can each do develop our capacity to be successful in leadership and life.”

Jim Kouzes
*Award-winning coauthor of the bestselling, The Leadership Challenge,
Dean's Executive Professor of Leadership Leavey School of Business, Santa Clara University*

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"Get past thought and word on pages. Lift your nose from the grindstone. Join Joelle at the kitchen table over a cup of coffee where the conversation is all about you as a person, as a leader. Discover and get back whatever pleasures you inadvertently left behind while becoming accomplished."

Ron Campbell
President, Center for Leadership Studies

"Really great leaders need to work on themselves. To be effective in this environment, we need to take care of who we are as leaders to sustain our well-being and effectiveness. In *The Inner Edge*, Joelle Jay helps define the leaders of the future, and this book will show them how to define themselves."

Cece Sutton
President, Retail Banking Group, Morgan Stanley

"*The Inner Edge* is a good compendium of prescriptions for personal leadership. It is intelligently organized and has a workbook style that makes it a good self-study reference. The topic of personal leadership is significant and gets even more important with the generational challenges we will be facing in our workforce, as it provides a good way to combine our way of life with the demands we experience in the workplace."

Randy MacDonald
Senior Vice President, Human Resources, IBM

"*The Inner Edge* reveals a powerful but simple truth. No matter what our role in life, we are all leaders. Joelle Jay's book provides us with a step-by-step plan to maximize our effectiveness as "personal leaders" so we can learn to meet the demands of our hectic lives in a way that is productive, effective, and harmonious."

Paula Kruger
Former EVP, Mass Markets, Qwest

"As a leader, you have to stay curious. You have to develop human capital. It's one of the great investments. When leaders read *The Inner Edge*, they will be investing in themselves, and their companies will reap the rewards."

Patrick Byrne
Chairman and CEO, Overstock.com

"*The Inner Edge* is a valuable resource for leaders. Emerging leaders will find it a good instrument to use and read as they begin their leadership journey, and seasoned leaders will find it reaffirms what they need to be doing (and may have forgotten!) to be effective as leaders."

Janine Pecsi
Director of Talent Development, Gensler

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"I'm a firm believer that even if you master all the leadership competencies and attributes that comprise every leadership model there is, you still can't lead others until you lead yourself. We are all amazingly transparent and until people see who we are... and until we look inward ourselves, it's all for naught if The Leader Within isn't home. Joelle gives you the tools to find yourself and not let go."

Steve Bailey
President, National Management Association

"Where leaders get sideways is when they separate their personal values from their behavior in their business life. We just have to look around and we see countless examples of the carnage that leaders have allowed when they get out of alignment with their core values. Sometimes, we have so much noise and outside things coming at us that we don't take the time to listen to our inner voice. In *The Inner Edge*, leaders get thought-provoking advice to help them stay in alignment."

Ted Dysart
Managing Partner, Heidrick & Struggles

"As soon as I read *The Inner Edge*, I could see its value for our organization. I put it to work right away – doing the exercises and using it with my team to develop our vision and strategy. A couple of weeks later I went back to look at it from a personal angle and was able to see the ideas in a whole new way. *The Inner Edge* does what many books on leadership neglect to do. It takes the whole leader into account."

Janet Heppner Jones
Managing Director, HYH Group

"*The Inner Edge* is like reading a great leadership book and having a great coach all in one. Joelle Jay weaves together seamlessly a practice that gets to the essence of what true leaders practice every day."

George Minardos
CEO, Minardos Group

"In *The Inner Edge*, Joelle Jay shows how to connect how you make your living with how you live your life. The practices are significant enough to matter and simple enough to become a daily habit. The lessons learned from accomplished leaders are equally valuable to experienced and emerging leaders alike."

Ann Oliveri
The Zen of Associations